

# Teknos in Focus



# In touch with time

Teknos is one of Europe's leading suppliers of industrial coatings with a strong position in retail and architectural coatings. Founded in 1948, Teknos has operated for over 65 years. At the same time, the company has expanded its presence to over twenty countries, employing altogether 1.100 people.

We offer a wide range of high-quality paints and coatings for manufacturing industry, building professionals and consumers, focusing sharply on the quality and performance of our products.

Paying close attention to continuous research and development as well as environmental aspects, we manage to meet and even exceed today's versatile needs. Industry-driven product quality, uncontested heritage and committed people help us to further develop our operations for the benefit of our customers.



# Continuously **creative**

While the structure of the company has evolved to support both the growth strategy and current customer needs, our values have remained very much the same. As a privately owned family company Teknos believes in systematic work, long-term

planning and timely execution. The founders of Teknos were technically oriented professionals – hence there is every reason to claim that industry-driven product properties and overall quality awareness have been rooted deep in the company culture.

Innovative product development continues to be one of the cornerstones for Teknos. Systematic research plays a key role in ensuring high product quality and best possible customer satisfaction.



Persistence

Fairness

Creativity



# This is how we see it

Teknos values are the influence behind all our operations, including our business practices as well as both internal and external communications. The values define what is important and appreciated within the company. Following them in our daily work enables us to develop our products, operations – and even ourselves as a team – for the benefit of our customers.

## **Creativity**

While creative thinking is particularly emphasized in research and

development, it also manifests itself throughout the company. Creativity becomes visual in the way we respond to the evolving customer needs, both when it comes to technical properties and customer service.

## **Persistence**

The determination to discover the best possible solution for every customer need is visible in our long-term partnerships. We are committed to constantly improve our expertise and performance by working in several

long-term development projects both inside the company as well as helping the customers in refining their processes.

## **Fairness**

All customers, personnel and partners are treated equally and with respect in accordance with the legislation of each country. This is reflected by our honesty and the way we keep our promises. Our knowledge and experience is openly shared with our employees.



# The keys to added value

Our strategy is to grow faster than the competition and to operate even more globally in the future. While these targets may sound challenging to reach, we have full confidence and trust in our ability to do it. We aim to

fulfill our vision of being the leading supplier of advanced coating solutions by focusing on developing industry-driven products and excellent technical service that are able to meet the evolving customer requirements.

To achieve all that, we pay close attention to the versatile needs in our markets. By being always close to our customers we are able to deliver the same added value everywhere we operate:









# An eye for the environment

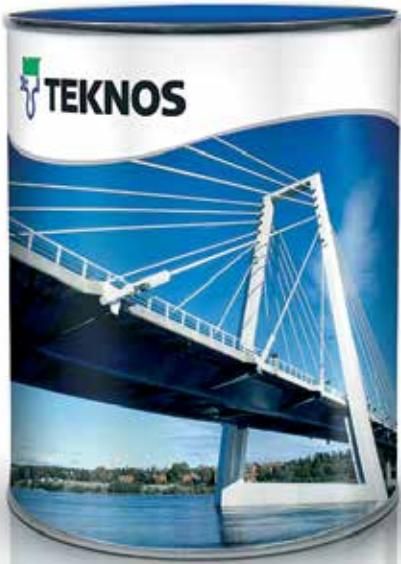
Comprehensive recognition of environmental issues is one of the cornerstones in everything we do. We continuously seek to develop our products to make them more environmentally friendly. While improving our processes to always decrease the environmental impact and to meet the current laws and stat-

utes, we assume responsibility for our community and its well-being.

Teknos' core products are waterborne, low solvent or totally solvent-free, developed with the utmost attention to the environmental aspects. Our production facilities comply with quality

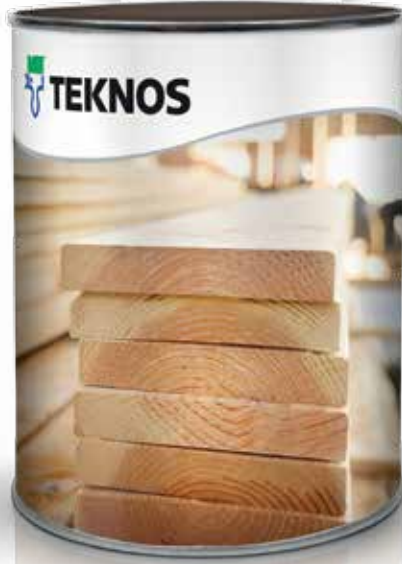
and environmental management systems according to the standards of ISO 9001 and ISO 14001. Compliance with VOC, BPR and REACH legislation, to ensure the safety of both humans and the environment, is integral to our product development activities.





### **Metal & Mineral Coatings**

WET PAINTS  
POWDER COATINGS  
SPECIALITY COATINGS



### **Industrial Wood**

EXTERIOR COATINGS  
INTERIOR COATINGS  
SPECIALITY COATINGS



### **Architectural Coatings**

FOR PROFESSIONALS  
FOR CONSUMERS



# For every need and purpose

We strive, in every way possible, to help our customers find the ideal solution for their particular purposes. Utilising thorough research as well as feedback from various market areas we continuously develop our product range to ensure the best possible customer satisfaction.

Today, Teknos offers a comprehensive range of paints and

coating solutions, manufactured to fully comply with international standards, for industrial, professional, and household painters. Our strong product development benefits all customer segments, ensuring uncontested performance and cost-efficiency at all times. Combined with our wide knowledge and history of providing industry-leading quality for over 65 years, we are confident

in our product range's ability to solve any coating challenge, in any specific situation.

The needs of our customers vary greatly, and to guarantee the best possible service to everyone, our business is divided into three segments, each operating across Teknos companies and national boundaries.





# Metal & Mineral **Wet Paints**

Teknos is the leading supplier of industrial paints for the metal industry in the Nordic countries. Within this segment, we serve a variety of customers based on a range of paint technologies, from traditional alkyd paints to high tech polyurethanes.

Teknos' certified quality and environmental management systems comply with the ISO 9001 and ISO 14001 standards, while our anti-corrosive coating systems comply with the international ISO 12944 standard.

We assist professionals who work in a wide variety of industries in finding the best possible coating solutions for different types of steel structures, machines, engine blocks and chassis components as well as other equipment and components made of metal, plastic or composite.

We continuously develop our products to meet the needs of paint shops and our customers in the metal industry. Painting process optimisation and cost-efficiency with low VOC emis-

sions, fast curing and lead-times, high durability and an appealing surface are important aspects. Special coatings play a key role in the research and development of new coating materials.

Prompt, flexible deliveries and advanced tinting technology allow an almost unlimited number of colours and shades. We work closely with our customers to enhance the efficiency of their production processes and help them to identify the best painting systems for their needs.



# Powder Coatings

Powder coating is at the core of our strongest area of expertise. As recognition of our skills in powder coatings, we have reached the position of market leader in the Nordic countries.

Being completely solvent free and able to eliminate VOC emissions, powder coatings are an environmentally friendly choice

for both paints shops and industrial professionals. Powder coatings can be recovered and recycled – this helps the users to minimise waste and further improve the cost efficiency of their processes.

Teknos' complete powder coating tinting system offers an almost unlimited choice of col-

ours. As we operate close to our customers, even tight delivery schedules can be met.

Teknos has two powder coating factories. The Rajamäki factory in Finland is the largest and most modern of its kind in the Nordic countries. The other one is situated in St Petersburg in Russia.









# Industrial Wood

Teknos holds a leading market position as a supplier of waterborne industrial wood coating solutions in Europe. We offer a wide range of surface treatment products, for instance for the wood construction, joinery and furniture manufacturers. One of the accomplishments of our research and development efforts is a fire-retardant system for exterior cladding that meets the highest possible fire retarding class. The system is built around a new fire-retarding primer called TEKNOSAFE 2407.

Most products are waterborne, low solvent or UV-cured. Teknos pioneered waterborne coating so-

lutions for the European window industry over 30 years ago and remains at the forefront of environmentally compatible, high performance systems.

In addition to organic growth, Teknos has expanded its business through acquisitions, purchasing the GORI Industries wood business in 2009. GORI wood preservatives and waterborne industrial wood coating products are well known and recognised throughout Central Europe.

At the end of 2012 Teknos acquired Wedevåg Färg AB in Sweden. The acquisition strengthens

significantly Teknos skills in interior wood coating solutions such as mouldings, indoor panels and furniture.

Teknos' wood industry products combine quality with ease of use and are consistent with the EU's VOC directive and the Biocidal Product Regulation (BPR). In addition to environmental aspects, overall cost efficiency (consumption per unit) and recyclability have become increasingly important in the wood industry's surface coating process, further encouraging Teknos to develop competitive and innovative solutions.





## Architectural Coatings

Our Architectural Coatings segment provides solutions and service for both building professionals and consumers. We offer a complete range of high quality products, from interior and exterior paints to specialist coatings. Also within this segment, Teknos utilises the company's long history as a pioneer in paint technology. With our knowledge, strict commitment and innovative

thinking, we have developed our products to be as environmentally and user friendly as possible. Most of our paints are waterborne or totally solvent-free.

Teknos has developed, for example, TIMANTTI CLEAN – a semi-matte waterborne acrylate dispersion paint for surfaces requiring high hygiene levels. The antimicrobial active ingredient,

silver, prevents the spread of harmful bacteria.

Teknos architectural coatings are well represented in retail chains in Finland and Sweden. In Sweden, Teknos also has its own stores in the Gothenburg and Stockholm areas. In recent years, we have invested heavily in Russia, Poland, the Baltic countries and the CIS area.



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● Group companies

● Network of dealers



